# World Flying Disc Federation 4730 Table Mesa Drive, Suite J-200 Boulder, CO 80305 www.wfdf.org



Date: October 30, 2006

To: WFDF Board and Congress Members

From: Nob Rauch, Treasurer

Re: WFDF Financial Summary and Proposals for Congress Approval

The following provides an update on WFDF's financial standing.

#### Financial Summary for the first Nine Months and Estimate for the Full Year 2006

A financial report for the first nine months of 2006 and estimate for full year 2006 is provided as an appendix. We estimate that the excess of revenues over expenses for the full year will be over US\$30,000, versus the budget of approximately US\$9,000. This is due primarily to the expenses for our Administrator and Event Consultant coming in significantly under budget, due to time constraints faced by the Administrator which sharply curtailed the amount of time spent on WFDF matters and due to the resignation of the Event Consultant. It should be noted that the sanctioned event fees of over US\$30,000 are likely to be paid in the fourth quarter (of which US\$ 15,435 has already been prepaid). Although the positive excess in 2006 is significant, it will be offset in part in 2007 due to the lack of significant sanctioning fees.

#### Cash Balances as of October 30, 2006

Account	Balance
Wells Fargo Checking Account	\$40,923.16
Wells Fargo Money Market Account	\$26,812.55
PayPal Money Market Account	\$1,719.20
Total	\$69,454.91

## **Dues Received Year to Date**

The dues collection cycle was unsatisfactory in 2006, but the main problem lies with our internal administrative processes. Collections have only begun in the last four months due to the fact that the Administrator did not get invoices posted until late June. Further, many members are unfamiliar with the web based invoicing system and have had trouble accessing their invoices. Finally, it appears that our master contact files may not be fully current with respect to our members' primary administrative contact data. Nonetheless, most of our members have made payments as invoiced.

#	Inv Date Member	Туре	Amount Due	Amount Received	Balance*	Date	Form
19	6/20/2005 Mexican Flying Disc Association	Membership 2005	\$275.00	\$275.00	\$0.00	2/15/2006	Wire Transfer
36	8/6/2005 British Disc Golf Association	Membership 2004	\$112.50	\$112.50	\$0.00	7/3/2006	PayPal
100	8/6/2005 British Disc Golf Association	Membership 2005	\$112.50	\$112.50	\$0.00	7/3/2006	PayPal
83	8/1/2006 British Disc Golf Association	Membership 2006	\$93.75	\$93.75	\$0.00	7/3/2006	PayPal
92	8/1/2006 Professional Disc Golf Association	Membership 2006	\$3,000.00	\$3,000.00	\$0.00	7/21/2006	Check
93	8/1/2006 Ultimate Players Association	Membership 2006	\$3,000.00	\$3,000.00	\$0.00	7/21/2006	Check
68	8/1/2006 Deutscher Frisbeesport-Verband	Membership 2006	\$1,357.50	\$1,337.50	\$20.00	7/24/2006	Wire Transfer
82	8/1/2006 UK Ultimate Association	Membership 2006	\$1,570.00	\$1,570.00	\$0.00	8/7/2006	Wire Transfer
65	8/1/2006 Dansk Frisbee Sport Union	Membership 2006	\$600.00	\$580.00	\$20.00	8/15/2006	Wire Transfer
75	8/1/2006 New Zealand Flying Disc Assoc	Membership 2006	\$337.50	\$337.50	\$0.00	8/28/2006	Wire Transfer
78	8/1/2006 Swedish Frisbeesport Federation	Membership 2006	\$893.75	\$893.75	\$0.00	8/31/2006	Wire Transfer
90	8/1/2006 Federación Española Disco Volador	Membership 2006	\$250.00	\$250.00	\$0.00	9/14/2006	PayPal
64	8/1/2006 Czech Flying Disc Association	Membership 2006	\$250.00	\$250.00	\$0.00	9/15/2006	Wire Transfer
61	8/1/2006 Austrian Frisbeesport Federation	Membership 2006	\$455.00	\$455.00	\$0.00	9/15/2006	Wire Transfer
66	8/1/2006 Finnish Flying Disc Association	Membership 2006	\$758.75	\$758.75	\$0.00	9/18/2006	Wire Transfer
73	8/1/2006 Mexican Flying Disc Association	Membership 2006	\$303.75	\$303.75	\$0.00	10/4/2006	PayPal
70	8/1/2006 Flying disc Federation of India	Membership 2005-06	\$716.25	\$325.00	\$391.25	10/6/2006	Check
67	8/1/2006 Fédération Flying Disc France	Membership 2005-06	\$1,597.50	\$1,572.50	\$25.00	10/10/2006	Wire Transfer
79	8/1/2006 Schweizerischen Frisbeesport Verband	Membership 2006	\$602.50	\$602.50	\$0.00	10/13/2006	PayPal
62	8/1/2006 Belgian Flying disc federation	Membership 2006	\$312.50	\$312.50	\$0.00	10/17/2006	PayPal
72	8/1/2006 Japan Flying Disc Association	Membership 2006	\$2,830.00	\$2,830.00	\$0.00	10/18/2006	Wire Transfer
60	8/1/2006 Australian Flying Disc Association Inc.	Membership 2006	\$3,000.00	\$2,977.50	\$22.50	10/19/2006	Wire Transfer
	Subtotal		\$22,428,75	\$21,950.00	\$478.75		

<sup>\*</sup> Note: WFDF has agreed to pay bank fees charged by Wells Fargo as receiver of a wire transfer (US\$ 10) and PayPal Fees. A balance is due if member has not grossed up wire transfer amount for fees on Senders' side.

Five members have used the new PayPal account to make their payment.



## **Dues Payments that are Past Due**

There are seven members whose account is past due (i.e. still owing from 2003-2005 period) for more than one year. For several of these members, it is apparent that they may not have the resources to easily bring such amounts current. See proposal 4.

Member	2006	2005	2004	2003
Federação Paulista de Disco	\$250.00	\$250.00	\$0.00	\$0.00
Irish Flying Disc Association	\$250.00	\$250.00	\$0.00	\$0.00
Russian Flying Disc Federation	\$250.00	\$250.00	\$200.00	\$0.00
Slovak Association of Frisbee	\$250.00	\$250.00	\$200.00	\$0.00
Hong Kong Ultimate Players Association	\$250.00	\$250.00	\$200.00	\$150.00
Freestyle Players Association	\$250.00	\$250.00	\$200.00	\$150.00
Venezuelan Ultimate Association	\$250.00	\$647.50	\$603.75	\$603.75
Total	\$1,750.00	\$2,147.50	\$1,403.75	\$903.75

In addition, as of October 30, there are nine members which have yet to pay 2006 dues:

Invoice #	<b>Due Date</b>	Member	Type	Amount	Amount Paid	Outstanding
63	8/1/200	6 Canadian Ultimate Players Association	Membership 2006	\$1,750.00	\$0.00	\$1,750.00
70	8/1/200	6 Flying Disc Federation of India	Membership 2006	\$391.25	\$0.00	\$391.25
71	8/1/200	6 Federazione Italiana Flying Disc	Membership 2006	\$475.00	\$0.00	\$475.00
74	8/1/200	6 Nederlandse Frisbee Bond	Membership 2006	\$527.50	\$0.00	\$527.50
76	8/1/200	6 Norges Frisbee Forbund	Membership 2006	\$947.50	\$0.00	\$947.50
77	8/1/200	6 Korea Ultimate	Membership 2006	\$282.50	\$0.00	\$282.50
80	8/1/200	6 Swiss Discgolf Association	Membership 2006	\$95.00	\$0.00	\$95.00
81	8/1/200	6 Chinese Taipei Flying Disc Association	Membership 2006	\$375.00	\$0.00	\$375.00
89	8/1/200	6 South African Flying Disc Association	Membership 2006	\$250.00	\$0.00	\$250.00
		Total		\$5,093.75	\$0.00	\$5,093.75

# **Financial Proposals for Congress Approval**

**Proposal 1 – 2005 Financial Report**: Approve 2005 Financial Report (see separate report, along with auditors' statement) and provide release from responsibility for the board for 2005.

**Proposal 2 – 2007 Dues**: Maintain normal dues structure at current level: US\$1.25 per association member, as reported in the annual census, subject to a minimum level of US\$250 and a maximum level of US\$3,000.

**Proposal 3 – Special Dues Level**: Establish a mechanism for a "Special Terms of Payment" for member associations in developing countries. Dues for countries qualifying for such terms would be established in 2007 at 50% of the normal dues level. A member association would submit a proposal to the board requesting qualification for such terms based on (a) general per capita income level of the country and (b) internal membership structure and financial limitations. The board would be empowered to accept or reject such applications at its discretion and it is anticipated that few applications would be accepted.

**Proposal 4 – Members with Dues in Arrears**: As indicated above, there are seven members associations that are two or more years in arrears with their dues. The board intends to review the situation with each of these members, each of which is currently not in good standing, and ascertain whether payment can be made in full or under some sort of reasonable arrangement. Congress hereby empowers the board during 2007 to consider and approve payment arrangements with these members, including in its discretion something other than payment in full. In the absence of reaching an arrangement satisfactory to the board, membership of these associations will be terminated in accordance with the Bylaws.

**Proposal 5 – 2007 Event Sanctioning Fees**: For 2007, WFDF may sanction the following events (not all of which are definitely going to be held), with sanctioning fees as stated: (a) The World Overall Championship – US\$20 per participant; (b) Pan-American Ultimate Championship – US\$5.00 per participant; (c) Regional Ultimate Championships (e.g. Austral-Asian Ultimate Championship) – US\$5.00 per participant; and (d) PDGA-WFDF World Disc Golf Championship – US\$5.00 per participant.

**Proposal 6 – Approval of 2007 Budget**: Approve 2007 Budget (see separate report). A preliminary budget for 2008 and 2009 is included for a longer term perspective.



World Flying Disc Federation Financial Summary for the Nine Months ended September 30, 2006 and Estimate for the Full Year ended December 31, 2006

(in US\$)	9 mos ended 9/30/06 est	4Q06 Estimate	2006 Revised Estimate	2006 Budget	Variance from Budget	% Variance from Budget
Revenue						
Dues	\$13,026.25	\$14,505.25	\$27,531.50	\$26,338.75	\$1,192.75	4.5%
Sponsorship	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n.a.
Donations	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n.a.
Event Sanctioning Fees	\$3,120.00	\$31,000.00	\$34,120.00	\$31,500.00	\$2,620.00	8.3%
Merchandise Sales and Other Income	\$0.00	\$0.00	\$0.00	\$100.00	(\$100.00)	-100.0%
Interest Income	\$275.16	\$129.80	\$404.96	\$200.00	\$204.96	102.5%
Total Revenue	\$16,421.41	\$45,635.05	\$62,056.46	\$58,138.75	\$3,917.71	6.7%
Expenses						
Administration	\$3,671.22	\$3,504.90	\$7,176.12	\$21,650.00	(\$14,473.88)	-66.9%
Administrative contractors	\$3,247.40	\$2,750.00	\$5,997.40	\$18,000.00	(\$12,002.60)	-66.7%
Office expenses	\$112.56	\$180.05	\$292.61	\$2,000.00	(\$1,707.39)	-85.4%
Communication & internet	\$311.26	\$574.85	\$886.11	\$1,650.00	(\$763.89)	-46.3%
Software	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n.a.
Memberships (GAISF, IWGA)	\$4,802.44	\$0.00	\$4,802.44	\$4,200.00	\$602.44	14.3%
Outside services/Other Fees	\$0.00	\$250.00	\$250.00	\$550.00	(\$300.00)	-54.5%
Event management	\$3,440.08	\$2,650.94	\$6,091.02	\$12,000.00	(\$5,908.98)	-49.2%
Other event costs (medals)	\$0.00	\$2,400.00	\$2,400.00	\$5,000.00	(\$2,600.00)	-52.0%
Congress expenses	\$0.00	\$4,000.00	\$4,000.00	\$3,300.00	\$700.00	21.2%
World Games expenses	\$2,950.74	\$0.00	\$2,950.74	\$0.00	\$2,950.74	n.a.
GAISF travel	\$0.00	\$1,000.00	\$1,000.00	\$1,000.00	\$0.00	0.0%
Special Projects	\$76.86	\$0.00	\$76.86	\$0.00	\$76.86	n.a.
Member Services/Miscellaneous	\$0.00	\$0.00	\$0.00	\$100.00	(\$100.00)	-100.0%
Bank Fees	\$284.80	\$536.75	\$821.55	\$330.00	\$491.55	149.0%
Insurance	\$1,132.00	\$0.00	\$1,132.00	\$1,100.00	\$32.00	2.9%
Total Expenses	\$16,358.14	\$14,342.59	\$30,700.73	\$49,230.00	(\$18,529.27)	-37.6%
Net Income/(Loss)	\$63.27	\$31,292.46	\$31,355.73	\$8,908.75	\$22,446.98	252.0%
Cash Accounts			12/31/2006	12/31/2005 YOY Change %		% Change
Wells Fargo Checking Account			\$48,964.05	\$20,513.28	\$28,450.77	139%
Wells Fargo Money Market Account			\$26,924.00	\$26,539.04	\$384.96	1%
PayPal Money Market Account			\$2,520.00	\$0.00	\$2,520.00	n.a.
Total		•	\$78,408.05	\$47,052.32	\$31,355.73	67%